



**MANAGEMENT'S DISCUSSION AND ANALYSIS  
SEPTEMBER 30, 2009**

## TABLE OF CONTENTS

<b>Overview</b> .....	<b>3</b>
<b>Advisory</b> .....	<b>3</b>
<b>Highlights</b> .....	<b>5</b>
<b>Charter’s Business</b> .....	<b>6</b>
<b>Real Estate Portfolio and Acquisitions</b> .....	<b>8</b>
<b>Real Estate Portfolio</b> .....	<b>8</b>
<b>Leasing Activity and Occupancy</b> .....	<b>10</b>
<b>Other 2009 Events</b> .....	<b>11</b>
<b>Acquisition Facility</b> .....	<b>11</b>
<b>Financial Review</b> .....	<b>11</b>
<b>Financial Results</b> .....	<b>11</b>
<b>Net Operating Income</b> .....	<b>14</b>
<b>Funds From Operations</b> .....	<b>17</b>
<b>Balance Sheet Analysis and Liquidity and Capital Resources</b> .....	<b>19</b>
<b>Mortgages and Other Financing</b> .....	<b>20</b>
<b>Cash Flow</b> .....	<b>23</b>
<b>Related Party Transactions</b> .....	<b>26</b>
<b>Quarterly Performance</b> .....	<b>26</b>
<b>Changes in Accounting Policies</b> .....	<b>26</b>
<b>Critical Accounting Estimates</b> .....	<b>29</b>
<b>Corporate Strategy and Outlook</b> .....	<b>30</b>
<b>Disclosure Controls and Internal Controls</b> .....	<b>31</b>

## OVERVIEW

Charter Real Estate Investment Trust (“Charter” or the “REIT”) is focused on acquiring and managing a portfolio of retail and mixed-use retail community and neighbourhood centres, generally in the mid-market deal size range of \$10 to \$40 million, comprised of stable cash flow and value-add properties from both primary and secondary markets throughout Canada. Charter’s principal goal is to generate a reliable and growing yield for its investors. The REIT currently owns ten retail properties located in Ontario and Quebec.

Charter’s units are traded on the TSX Venture Exchange (the “TSXV”) under the symbol CRH.UN.

Charter’s major unitholder is C.A. Bancorp Inc., which currently owns approximately 33% of the outstanding units of Charter.

## ADVISORY

This *Management’s Discussion and Analysis* (“MD&A”) presents an analysis of the financial condition of Charter for the three and nine months ended September 30, 2009. The MD&A should be read in conjunction with the unaudited consolidated financial statements and the accompanying notes of the REIT for the three and nine months ended September 30, 2009 and with the audited consolidated financial statements and accompanying notes of the REIT for the year ended December 31, 2008. Historical results, including trends which might appear, should not be taken as indicative of future operations or results.

Additional information relating to the REIT, including the REIT’s interim and annual financial statements and MD&As can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

This MD&A and other public announcements by the REIT may contain information that to the extent they are not historical fact, may constitute “forward-looking information” within the meaning of applicable securities legislation. Forward-looking information involves significant known and unknown risks, uncertainties and assumptions. Important assumptions relating to the forward-looking information contained in this MD&A include expansion, capital expenditures, competitive conditions, gross economic conditions and current levels of distributions. Forward-looking information includes information concerning the REIT’s future financial performance, business strategy, plans, goals, and objectives. Forward-looking information generally can be identified by the use of forward-looking terminology such as “may”, “would”, “could”, “will”, “likely”, “expect”, “anticipate”, “believe”, “intend”, “plan”, “forecast”, “project”, “estimate”, “outlook”, “aim” and other similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management’s current beliefs and are based on information currently available to management.

These statements involve known and unknown risks, uncertainties and other factors that could cause actual results or events to differ materially from those anticipated in such forward-looking statements, and accordingly, no undue reliance should be placed on any such forward-looking statements. Those risks and uncertainties include, among other things: the ability of the REIT to successfully implement its strategic initiatives and whether such strategic initiatives will yield the expected benefits; risks associated with the current economic conditions; real property ownership, including occupancy rates; competitive conditions in the business in which the REIT participates; the outcome of pending legal proceedings, if any exist; general economic conditions and normal business uncertainty; interest rate fluctuations and other changes in borrowing and borrowing

costs; environmental matters; reliance on external sources of capital; and changes to the laws, rules, and regulations applicable to the REIT or the markets in which the REIT operates. Additional information about these risks and uncertainties and any corresponding plan to mitigate these risks, where possible, is contained in the REIT's filings with securities regulators, including the REIT's Annual Information Form dated February 27, 2009 which is available on [www.sedar.com](http://www.sedar.com).

Although the forward-looking information contained in this MD&A is based upon what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with this forward-looking information. The REIT intends the forward-looking information to speak only as of the first time made and does not undertake to update or revise it whether as a result of new information, future events or otherwise, except as required by law.

This MD&A is dated November 4, 2009 and presents material information up to this date, unless otherwise noted.

Effective January 1, 2009, the REIT adopted Section 3064, Goodwill and Intangible Assets, which was issued by the Canadian Institute of Chartered Accountants ("CICA"). The new standard and its impact on the 2008 comparative figures in the financial statements is described in more detail in Note 3 to the interim consolidated financial statements for the three and nine months ended September 30, 2009. Many of the prior year comparatives have been restated as a result of the implementation of this new accounting standard.

## HIGHLIGHTS

In the first nine months of 2009, Charter:

- ◆ finalized leases representing 81,409 square feet, equating to 90% of its total 2009 lease expiries, at rates approximately 7% higher than the rates on the expiring leases, including the replacement of a 15,000 square foot cinema tenant with a Pharmaprix store (Shoppers Drug Mart Corporation) in its Châteauguay property;
- ◆ maintained strong portfolio occupancy at 95.9%, with approximately 74% of the portfolio leased to national tenants and an additional 17% to regional tenants;
- ◆ early renewed and extended its operating and acquisition facility for a two-year term;
- ◆ has a balance sheet that remains strong, with a debt-to-gross book value ratio of 62.8%;
- ◆ recorded FFO<sup>(1),(2)</sup> of \$1,088,052 or \$0.06 per unit basic and diluted for the quarter ended September 30, 2009 and \$3,384,657 or \$0.19 per unit basic and diluted for the nine months ended September 30, 2009, an increase of 18.4% and 27.6% from the quarter ended and nine months ended September 30, 2008, respectively, with the increase mainly due to the acquisitions that have taken place since then (net of financing costs on those acquisitions);
- ◆ recorded a slight increase in FFO<sup>(1),(2)</sup> of 0.5% for the quarter ended September 30, 2009 compared to the quarter ended June 30, 2009 of \$1,082,186 or \$0.06 per unit basic and diluted;
- ◆ had an FFO<sup>(1),(2)</sup> payout ratio for the nine months ended September 30, 2009 of approximately 63.2% based on the current distribution level of \$0.04 per unit per quarter;
- ◆ recorded a 15.6% increase in NOI<sup>(1),(2)</sup> for the quarter ended September 30, 2009 compared to the quarter ended September 30, 2008, and a 23.1% increase in NOI<sup>(1),(2)</sup> for the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008, both mainly relating to acquisitions that have taken place since then;
- ◆ recorded NOI<sup>(1),(2)</sup> and same-property NOI<sup>(1),(2)</sup> of \$2,730,506 for the quarter ended September 30, 2009, a 2.2% increase from the \$2,671,111 recorded for the quarter ended June 30, 2009;
- ◆ recorded same-property NOI<sup>(1),(2)</sup> of \$2,730,506 and \$8,196,423 for the quarter ended and nine months ended September 30, 2009, respectively, compared to \$2,792,556 and \$8,352,548 for the quarter ended and nine months ended September 30, 2008, respectively;
- ◆ had a net loss<sup>(2)</sup> of \$305,476 or \$0.02 per unit basic and diluted for the quarter ended September 30, 2009 and a net loss<sup>(2)</sup> of \$1,164,752 or \$0.06 per unit basic and diluted for the nine months ended September 30, 2009 (for the quarter ended June 30, 2009 – net loss<sup>(2)</sup> of \$664,561 or \$0.04 per unit basic and diluted, for the quarter ended September 30, 2008 – net loss<sup>(2)</sup> of \$370,665 or \$0.02 per unit basic and diluted and for the nine months ended September 30, 2008 – net loss<sup>(2)</sup> of \$1,029,226 or \$0.06 per unit basic and diluted).

The following is a summary chart of selected financial information:

	Q3 2009	Q3 2008	Q2 2009
NOI <sup>(1),(2)</sup>	\$ 2,730,506	\$ 2,361,869	\$ 2,671,111
FFO <sup>(1),(2)</sup>	\$ 1,088,052	\$ 918,963	\$ 1,082,186
FFO per unit - diluted <sup>(1),(2)</sup>	\$ 0.06	\$ 0.05	\$ 0.06
Net loss <sup>(2)</sup>	\$ 305,476	\$ 370,665	\$ 664,561
Net loss per unit - diluted <sup>(2)</sup>	\$ 0.02	\$ 0.02	\$ 0.04
Distributions	\$ 737,472	\$ 1,177,648	\$ 737,450
Distributions per unit <sup>(3)</sup>	\$ 0.040	\$ 0.065	\$ 0.040
Cash distributions	\$ 677,005	\$ 1,015,667	\$ 525,804
Cash distributions per unit	\$ 0.037	\$ 0.057	\$ 0.029
Gross book value of assets <sup>(2)</sup>	\$146,469,936	\$146,311,538	\$145,745,536
Debt-to-gross book value	62.8%	63.6%	63.3%

	Nine months ended September 30,	
	2009	2008
NOI <sup>(1),(2)</sup>	\$ 8,196,423	\$ 6,659,012
FFO <sup>(1),(2)</sup>	\$ 3,384,657	\$ 2,651,820
FFO per unit - diluted <sup>(1),(2)</sup>	\$ 0.19	\$ 0.15
Net loss <sup>(2)</sup>	\$ 1,164,752	\$ 1,029,226
Net loss per unit - diluted <sup>(2)</sup>	\$ 0.06	\$ 0.06
Distributions	\$ 2,202,659	\$ 3,936,805
Distributions per unit <sup>(3)</sup>	\$ 0.120	\$ 0.221
Cash distributions	\$ 1,761,100	\$ 3,322,802
Cash distributions per unit	\$ 0.097	\$ 0.187
Gross book value of assets <sup>(2)</sup>	\$ 146,469,936	\$146,311,538
Debt-to-gross book value	62.8%	63.6%

- (1) Net operating income or “NOI” and funds from operations or “FFO” are non-GAAP financial measures widely used in the real estate industry. See “Financial Review” section for further details and advisories.
- (2) As a result of new accounting standards implemented on January 1, 2009, prior year comparatives have been restated. Please see “Advisories” section for further details.
- (3) Excluding the 3% bonus units given to participants in the Distribution Reinvestment and Optional Unit Purchase Plan.

## CHARTER’S BUSINESS

Charter is focused on acquiring and managing retail and mixed-use retail community and neighbourhood centres in the mid-market deal size range of \$10 to \$40 million from both primary and secondary markets throughout Canada. Management is of the view that retail centres are attractive investments because they offer stable cash flow where the majority of rents are derived from national and regional retailers with multi-year leases, as is the case with Charter’s portfolio. These centres typically provide growth opportunities through the lease-up of vacant space, the upward trend in rental rates through contractual escalations and through management’s active re-merchandising and re-development of the properties. The REIT will look to create a base of retail assets that provide both a reliable, stable cash flow and an opportunity for yield growth

through re-leasing, re-development and/or development of assets. Charter's goal is to own "institutional-grade" properties or properties with the potential to become "institutional-grade" through this re-merchandising and re-development.

By focusing on secondary markets, management believes that there are opportunities to obtain well-tenanted centres with strong national and regional retailers at attractive capitalization rates. Charter is building a portfolio of high quality secondary market real estate assets as well as high-yielding, opportunistic primary market real estate assets, allowing the REIT to generate higher returns at lower risk than if the REIT was to focus exclusively in primary markets.

The cost of the centres that Charter focuses on are generally in the \$10 to \$40 million range, which allows the REIT to differentiate itself from small public and private real estate investors, who management believes, generally look for smaller investments, while acquiring properties that are small enough to minimize competition from large real estate investment trusts, corporations and institutions. The REIT will also look at larger acquisitions that do not fall into the investment parameters of larger entities but still provide good investment opportunities.

## REAL ESTATE PORTFOLIO

### *Real Estate Portfolio*

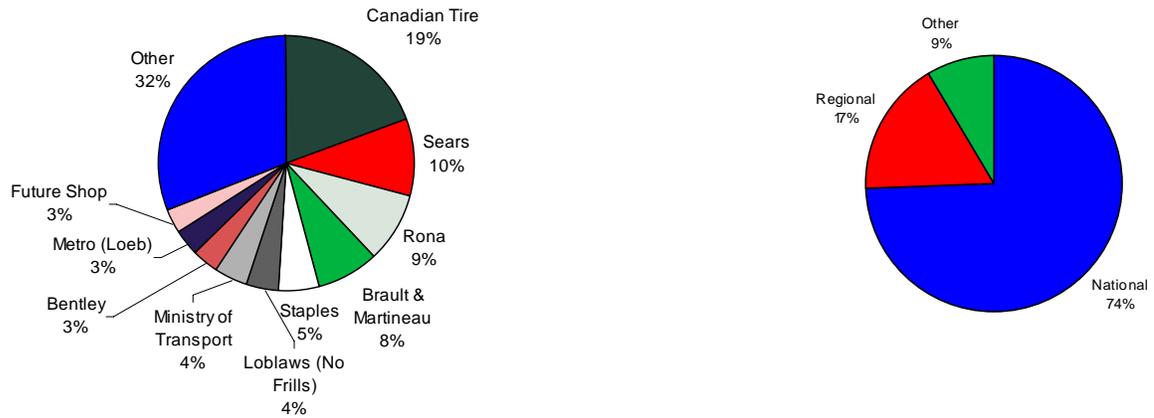
The REIT currently owns ten retail and mixed-use retail properties in Ontario and Quebec as follows:

Property and location	Property type	Date built /redeveloped	Anchor tenants	Gross Leaseable Area (sq.ft.)		Occupancy <sup>(2) (3)</sup>	% of annualized base rental revenue <sup>(3)</sup>	Weighted average rent <sup>(3)</sup>
				Retail <sup>(1)</sup>	Storage space			
<b>Ontario:</b>								
Cornwall Square Cornwall, Ontario	Enclosed Mall	1979/1989	Sears Loblaws (No Frills)	249,994	1,258	98.1%	27.5%	\$11.79
Place Val Est Sudbury, Ontario	Grocery-anchored Strip Centre	1983/1987, 1990, 1998	Metro (Loeb)	110,598	-	78.4%	10.6%	\$12.88
Canadian Tire Property Brockville, Ontario	Free Standing	1995/2006	Canadian Tire	70,380	-	100%	7.4%	\$11.00
Canadian Tire Property Strathroy, Ontario	Free Standing	2005	Canadian Tire	67,834	-	100%	7.1%	\$11.00
Canadian Tire Property Wasaga Beach, Ontario	Free Standing	2007	Canadian Tire	54,081	-	100%	5.7%	\$11.00
Rona Property Exeter, Ontario	Free Standing	1996/2000	Rona	42,780	-	100%	1.3%	\$3.21
Rona Property Seaforth, Ontario	Free Standing	1962/2000	Rona	19,622	-	100%	0.4%	\$2.24
Rona Property Zurich, Ontario	Free Standing	1961/2000	Rona	24,400	-	100%	0.3%	\$1.35
<b>Quebec:</b>								
Méga Centre Montreal, Quebec	Community Power Centre	1973/1993, 1999, 2000, 2004	Brault & Martineau Staples Future Shop	277,477	36,081	95.3%	26.2%	\$10.43
Châteauguay Montreal, Quebec	Mixed-use Strip Centre	1970/1994	Shoppers Drug Mart Staples	114,756	-	100%	13.5%	\$12.38
<b>Total</b>				<b>1,031,922</b>	<b>37,339</b>	<b>95.9%</b> <sup>(4)</sup>	<b>100%</b>	<b>\$10.62</b> <sup>(4)</sup>

Notes:

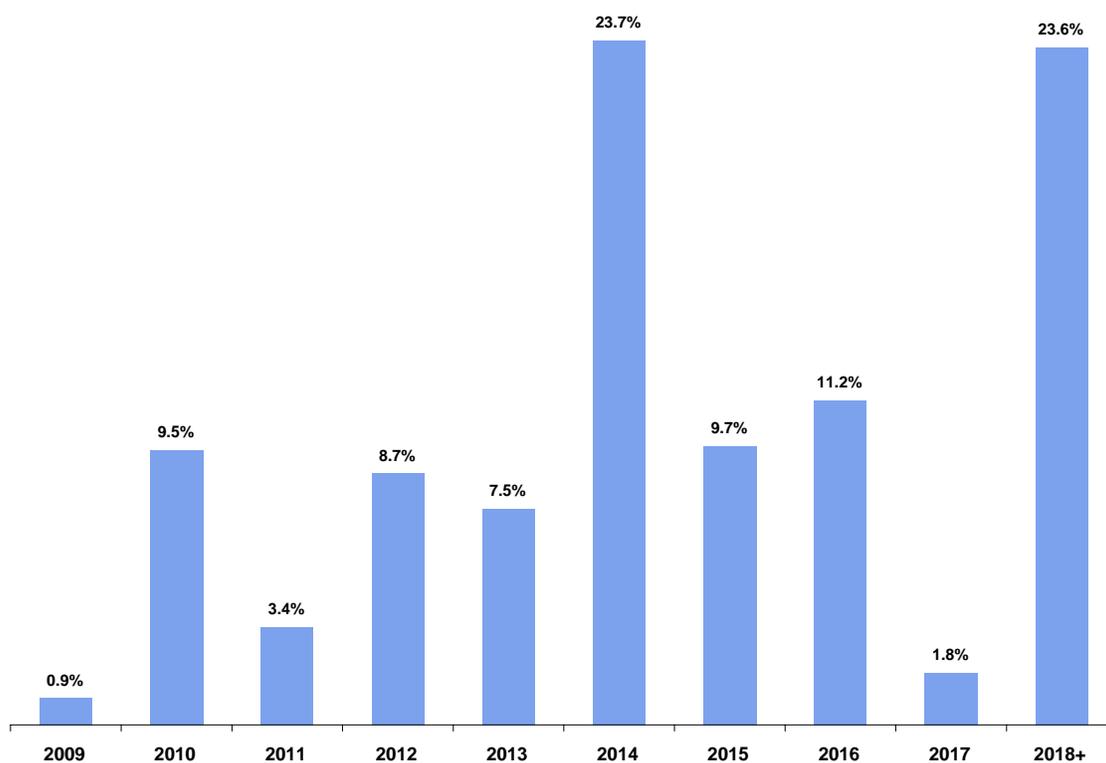
- (1) Includes office space in mixed-use retail properties.
- (2) Excluding storage space.
- (3) Calculated at September 30, 2009 and include any new/renewal leasing done by September 30, 2009.
- (4) Represents weighted average for the portfolio.

The REIT has a strong mix of national and regional tenants. The tenant mix for the properties at September 30, 2009 is as follows:



Note: Based on total leased sq. ft. excluding storage

The weighted average term to maturity of existing leases is almost 8 years. The chart below shows the lease expiration schedule of the properties as a percentage of leased square feet for the remainder of 2009 and beyond:



Note: Based on total leased sq. ft. excluding storage

### ***Leasing Activity and Occupancy***

For 2009, the portfolio has lease expiries of 90,049 square feet at an average base rent of \$13.42 per square foot. Of these, new or renewal leases of 81,409 square feet have been entered into at an average base rent of \$14.30 per square foot. The average occupancy rate for the portfolio remained constant at 95.9% compared to June 30, 2009 and was marginally below the average occupancy rate at September 30, 2008 of 96.0%.

At the Châteauguay property in Montreal, the REIT replaced a 15,000 square foot cinema tenant with a Pharmaprix (Shoppers Drug Mart) store. The space is currently under development and Pharmaprix is expected to take occupancy in the first quarter of 2010.

At Méga Centre Cote-Vertu in Montreal, the REIT replaced a tenant who occupies approximately 34,000 square feet, with Bentley Leathers Inc. for a one-year term. As well, the REIT early renewed a 1,500 square foot tenant that was set to expire in 2011 until 2021.

During the third quarter of 2008 at Place Val Est in Sudbury, SAAN Stores Ltd., which had entered into *Companies' Creditors Arrangement Act* (CCAA) protection, officially gave the REIT notice of termination of its lease. SAAN occupied approximately 23,000 square feet in the shopping centre. As part of the purchase of the property from the vendor in 2008, the REIT had obtained a rental guarantee from the vendor if the lease was altered or terminated through the CCAA proceedings. As such, the REIT has continued to receive rent on this space through the rental guarantee. The rental guarantee ended at the end of July 2009. Management is actively looking to re-lease this space.

At Cornwall Square, 20,758 square feet expires in 2009. All are in-line small tenants, and 20,078 square feet of new or renewal leases has already been completed.

## OTHER 2009 EVENTS

### *Acquisition Facility*

In May 2009, the REIT early renewed its revolving operating and acquisition facility (the “Acquisition Facility”) that it has with a Canadian chartered bank. The Acquisition Facility is now for a two-year term expiring in May 2011 (previously a one-year term) for a maximum amount of \$26,000,000. Amounts drawn down will bear interest at a rate equal to the Bank’s prime rate plus 3.50% per annum or Banker’s Acceptances plus 4.50% per annum.

For further details, see the “Financial Review” section of this MD&A.

## FINANCIAL REVIEW

### *Financial Results*

The following is a summary of selected financial information.

	<b>Three months ended</b>		
	<b>September 30,</b>		<b>June 30,</b>
	<b>2009</b>	<b>2008</b>	<b>2009</b>
Revenues from			
income producing properties	<b>\$ 4,186,174</b>	\$ 3,921,684	\$ 4,216,397
Interest income	<b>8,254</b>	16,523	1,368
Operating costs from			
income producing properties	<b>1,455,668</b>	1,559,815	1,545,286
Interest expense	<b>1,350,824</b>	1,011,353	1,248,341
General and administrative			
expenses	<b>254,299</b>	330,599	281,455
Depreciation and amortization	<b>1,429,202</b>	1,364,634	1,805,871
Incentive unit option			
compensation	<b>9,911</b>	42,471	1,373
Net loss	<b>305,476</b>	370,665	664,561
Net loss per unit-basic & diluted	<b>0.02</b>	0.02	0.04

	<b>Nine months ended</b>	
	<b>September 30,</b>	<b>September 30,</b>
	<b>2009</b>	<b>2008</b>
Revenues from income producing properties	\$ 12,926,687	\$ 11,231,540
Interest income	20,699	46,659
Operating costs from income producing properties	4,730,264	4,572,528
Interest expense	3,867,102	2,693,131
General and administrative expenses	794,814	906,123
Depreciation and amortization	4,691,333	3,988,266
Incentive unit option compensation	28,625	147,377
Net loss	1,164,752	1,029,226
Net loss per unit-basic & diluted	0.06	0.06

### **Net Loss**

The net loss decreased in the third quarter of 2009 compared to the third quarter of 2008 primarily due to the impact of the net results from the Canadian Tire portfolio (net of mortgage financing expense) that was acquired in September 2008 and a reduction in general and administrative expenses and incentive unit option compensation expense quarter over quarter. This was partly offset by an increase in interest expense on corporate secured debt that was obtained in September 2008 in connection with the acquisition of the Canadian Tire portfolio.

The net loss decreased in the third quarter of 2009 compared to the second quarter of 2009 primarily due to: the acceleration of amortization of certain intangible assets relating to square footage not renewed by existing tenants recorded in the second quarter of 2009; increased net operating income from the properties; and decreased general and administrative expenses. This was partly offset by higher interest expense on the REIT's Acquisition Facility, which was renewed at higher rates in May 2009.

The net loss for the nine months ended September 30, 2009 increased over the prior year comparable primarily due to increased depreciation and amortization expense due to the acceleration of amortization of certain intangible assets recorded in the second quarter of 2009 as discussed above, as well as increased interest expense on corporate secured debt that was obtained in September 2008 in connection with the acquisition of the Canadian Tire portfolio. This was partly offset by the positive impact of the net results from the Canadian Tire portfolio (net of mortgage financing expense) that was acquired in September 2008, a reduction in general and administrative expenses and incentive unit option compensation expense year over year and decreased interest expense on the Acquisition Facility because of lower prevailing interest rates.

For a discussion of revenues from income producing properties and operating costs from income producing properties, see below under the heading “Net Operating Income”.

### **Interest Expense**

Interest expense was \$1,350,824 for the quarter ended September 30, 2009 compared to \$1,011,353 for the quarter ended September 30, 2008. The increase was mainly as a result of mortgage financing obtained on the Canadian Tire property acquisitions completed in September 2008 as well as the corporate secured debt obtained in connection with the acquisition of the Canadian Tire properties.

Interest expense for the third quarter of 2009 of \$1,350,824 was higher compared to \$1,248,341 recorded for the second quarter of 2009 mostly due to higher interest rates on the REIT’s Acquisition Facility which was renewed in May 2009.

Interest expense was \$3,867,102 for the nine months ended September 30, 2009 compared to \$2,693,131 for the nine months ended September 30, 2008. The increase was mainly due to the mortgage financing obtained on the Canadian Tire property acquisitions completed in September 2008 as well as the corporate secured debt obtained at the same time in connection with those acquisitions. This was partly offset by decreased interest expense on the Acquisition Facility because of lower prevailing interest rates.

### **General and Administrative Expenses**

General and administrative expenses for the quarter ended September 30, 2009 decreased in comparison to the comparable prior year quarter primarily due to costs incurred on potential property acquisitions in the prior year. Expenses for the current quarter also decreased compared to the second quarter of 2009 due mainly to a decrease in legal fees.

General and administrative expenses for the quarter ended September 30, 2009 decreased in comparison to the second quarter of 2009 primarily due to a decrease in legal fees.

General and administrative expenses for the nine months ended September 30, 2009 decreased in comparison to the comparable prior year period mainly due to decreased audit and tax expenses, decreased costs relating to shareholder reports and corporate filings and costs incurred in the prior year on potential property acquisitions. This was partly offset by increased legal fees and an increase in asset management fees as a result of assets acquired in 2008.

General and administrative expenses for the nine months ended September 30, 2009 consist of legal and consulting fees of \$97,642, audit and tax compliance fees of \$142,000, trustee fees of \$107,165 asset management fees of \$329,018, transfer agent fees, shareholder reports and other statutory filings of \$48,486 and other miscellaneous expenses of \$70,503.

### **Depreciation and Amortization**

Depreciation and amortization for the quarter ended September 30, 2009 increased by \$64,568 compared to the quarter ended September 30, 2008. The quarter over quarter increase was mainly due to the impact of the Canadian Tire properties which were acquired in September 2008.

Depreciation and amortization decreased in the quarter ended September 30, 2009 compared to the quarter ended June 30, 2009 primarily due to the accelerated amortization of intangible assets recorded in the second quarter as discussed above.

Depreciation and amortization increased in the nine months ended September 30, 2009 compared to the comparable prior year period mainly as a result of the accelerated amortization of intangible assets recorded in the second quarter as well as the impact of the Canadian Tire properties which were acquired in September 2008.

### ***Net Operating Income***

Net operating income (“NOI”) is defined as revenues from income producing properties less operating costs from income producing properties. NOI is a non-GAAP (“GAAP” refers to Canadian generally accepted accounting principals) financial measure widely used in the real estate industry. Management considers NOI a meaningful additional measure of the results of the property portfolio and is useful in analyzing the operating performance of the property portfolio.

NOI should not be construed as an alternative to net earnings or cash flow from operating activities determined in accordance with GAAP. Management’s method of calculating NOI may differ from other issuers’ methods of calculating NOI and accordingly, may not be comparable to NOI reported by other issuers.

### **Net Operating Income – All Properties**

	<b>Three months ended September 30, 2009</b>	<b>Three months ended September 30, 2008</b>	<b>Favourable/ (unfavourable) variance</b>
Revenues from income producing properties	<b>\$ 4,186,174</b>	\$ 3,921,684	\$ 264,490
Operating costs from income producing properties	<b>1,455,668</b>	1,559,815	104,147
<b>Net operating income</b>	<b>\$ 2,730,506</b>	\$ 2,361,869	\$ 368,637

The increase in NOI for the quarter ended September 30, 2009 compared to the same period in 2008 is primarily due to the acquisition of the Canadian Tire properties in September 2008, accounting for approximately \$430,000 of the difference. This increase was partly offset by a decrease in NOI at the REIT’s Châteauguay property and the REIT’s Place Val Est property. At Châteauguay, the cinema tenant expired effective May 31, 2009. This tenant is being replaced by a Pharmaprix (Shoppers Drug Mart) which is currently under construction. This temporary vacancy accounts for approximately \$34,000 of the decrease. At Place Val Est, the rental guarantee that the REIT had from the vendor of the property relating to the former SAAN tenant, expired effective July 31, 2009. This accounts for approximately \$55,000 of the decrease.

	<b>Three months ended September 30, 2009</b>	<b>Three months ended June 30, 2009</b>	<b>Favourable/ (unfavourable) variance</b>
Revenues from income producing properties	<b>\$ 4,186,174</b>	\$ 4,216,397	\$(30,223)
Operating costs from income producing properties	<b>1,455,668</b>	1,545,286	89,618
<b>Net operating income</b>	<b>\$ 2,730,506</b>	\$ 2,671,111	\$ 59,395

The increase in NOI for the quarter ended September 30, 2009 compared to the prior quarter is primarily due to a tenant rental adjustment at the Châteauguay property in the second quarter of 2009 amounting to approximately \$47,000, vacancy tax rebates received in the third quarter of 2009 of \$31,000, higher rental income at the Méga Centre property of approximately \$16,000 pertaining to a temporary tenant leasing vacant space and a decrease in non-recoverable repair and maintenance costs at the Méga Centre property of approximately \$32,000. This was partially offset by a decrease in rental income of approximately \$23,000 relating to the expiry of the cinema tenant at the REIT's Châteauguay property effective May 31, 2009, and a decrease in rental income of approximately \$55,000 relating to the expiry of the SAAN rental guarantee at the REIT's Place Val Est property effective July 31, 2009.

	<b>Nine months ended September 30, 2009</b>	<b>Nine months ended September 30, 2008</b>	<b>Favourable/ (unfavourable) variance</b>
Revenues from income producing properties	<b>\$ 12,926,687</b>	\$ 11,231,540	\$1,695,147
Operating costs from income producing properties	<b>4,730,264</b>	4,572,528	(157,736)
<b>Net operating income</b>	<b>\$ 8,196,423</b>	\$ 6,659,012	\$ 1,537,411

The increase in NOI for the nine months ended September 30, 2009 compared to the prior year period is primarily due to the acquisition of the Canadian Tire properties which occurred in September 2008 and the full impact of the Place Val Est acquisition which occurred on January 31, 2008. Both of these items had an impact on NOI of approximately \$1,690,000. The increase in NOI also relates to an increase in rental revenues from the Méga Centre of approximately \$60,000 as a result of temporary tenants leasing vacant space. These increases in NOI were partly offset by: the tenant rent adjustment at the Châteauguay property recorded in the second quarter of 2009 as discussed previously, amounting to approximately \$47,000; an increase in the provision for doubtful accounts of approximately \$68,000; the expiry of the SAAN rental guarantee amounting to approximately \$55,000; and the expiry of the cinema tenant at the Châteauguay property amounting to approximately \$45,000 in lost base rent.

#### **Net Operating Income – Same Properties**

The same-property NOI included in the following table includes the operating results for the properties that were owned throughout the current and comparative periods. Any properties that were acquired during the comparative period have been “grossed-up” for a full period.

In the following table, same-property NOI reflects all ten of the REIT's current properties as they were all owned throughout, or acquired within, both quarters being compared.

	<b>Three months ended September 30, 2009</b>	Three months ended September 30, 2008	<b>Favourable/ (unfavourable) variance</b>
Revenues from income producing properties	<b>\$ 4,186,174</b>	\$ 4,352,371	\$ (166,197)
Operating costs from income producing properties	<b>1,455,668</b>	1,559,815	104,147
<b>Net operating income</b>	<b>\$ 2,730,506</b>	\$ 2,792,556	\$ (62,050)

The decrease in same-property NOI for the three months ended September 30, 2009 compared to the three months ended September 30, 2008 is primarily due to a decrease in NOI at the REIT's Châteauguay property and the REIT's Place Val Est property. At Châteauguay as previously mentioned, the cinema tenant expired effective May 31, 2009. This tenant is being replaced by a Pharmaprix (Shoppers Drug Mart) which is currently under construction. This temporary vacancy accounts for approximately \$34,000 of the decrease. At Place Val Est as previously mentioned, the rental guarantee that the REIT had from the vendor of the property relating to the former SAAN tenant, expired effective July 31, 2009, amounting to a decrease in NOI of approximately \$55,000 from the property.

All ten of the REIT's properties were owned during the entire quarters ended September 30, 2009 and June 30, 2009. As such, a same-property NOI comparison between these two quarters has not been prepared since the analysis of these two quarters prepared under the heading "Net Operating Income – All Properties" above, also serves as a same-property NOI analysis.

In the following table, same-property NOI reflects all ten of the REIT's current properties as they were all owned throughout, or acquired within, both periods being compared.

	<b>Nine months ended September 30, 2009</b>	<b>Nine months ended September 30, 2008</b>	<b>Favourable/ (unfavourable) variance</b>
Revenues from income producing properties	<b>\$12,926,687</b>	\$ 13,008,683	\$ (81,996)
Operating costs from income producing properties	<b>4,730,264</b>	4,656,135	(74,129)
<b>Net operating income</b>	<b>\$ 8,196,423</b>	\$ 8,352,548	\$ ( 156,125)

The decrease in same-property NOI for the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008 is mainly due to: the tenant rent adjustment at the Châteauguay property recorded in the second quarter of 2009 amounting to approximately \$47,000; an increase in the provision for doubtful accounts of approximately \$68,000; the expiry of the SAAN rental guarantee amounting to approximately \$55,000; and the expiry of the cinema tenant at the Châteauguay property amounting to approximately \$45,000 in lost base rent. These

decreases were partly offset by an increase in rental revenues from the Méga Centre of approximately \$60,000 as a result of temporary tenants leasing vacant space.

### ***Funds From Operations***

Funds from operations (“FFO”) is a non-GAAP financial measure of operating performance widely used by the real estate industry. Charter calculates FFO in accordance with the recommendations of the Real Property Association of Canada (“RealPac”). The definition is meant to standardize the calculation and disclosure of FFO across real estate entities in Canada, and is modeled on the definition adopted by the National Association of Real Estate Investment Trusts (“NAREIT”) in the United States.

Management considers FFO a meaningful additional measure of operating performance for financial analysts, investors and unitholders, as it primarily rejects the assumption that the value of real estate investments diminishes predictably over time and it adjusts for items included in GAAP net income that may not necessarily be the best determinants of operating performance.

FFO should not be construed as an alternative to net earnings or cash flow from operating activities determined in accordance with GAAP. Management’s method of calculating FFO may differ from other issuers’ methods of calculating FFO and accordingly, may not be comparable to FFO reported by other issuers.

A reconciliation of GAAP net income to FFO is as follows:

	<b>Three months ended September 30, 2009</b>	<b>Three months ended September 30, 2008</b>	<b>Three months ended June 30, 2009</b>
Net (loss) for the period	\$ (305,476)	\$ (370,665)	\$ (664,561)
Add depreciation & amortization of:			
Income producing properties	<b>915,858</b>	819,302	938,167
Deferred costs	<b>6,160</b>	3,149	5,759
Intangible assets	<b>471,510</b>	467,177	802,821
<b>FFO</b>	<b>\$ 1,088,052</b>	<b>\$ 918,963</b>	<b>\$ 1,082,186</b>
Weighted average units			
Basic	<b>18,387,944</b>	17,919,616	18,246,319
Diluted	<b>18,387,944</b>	17,919,616	18,246,319
FFO per unit			
Basic	<b>\$ 0.06</b>	\$ 0.05	\$ 0.06
Diluted	<b>\$ 0.06</b>	\$ 0.05	\$ 0.06

FFO increased during the three months ended September 30, 2009 compared to the same period in 2008 primarily due to increased NOI of approximately \$369,000 mainly relating to the acquisition of the Canadian Tire properties in September 2008 and a decrease in general and administrative expenses of approximately \$76,000. These were partly offset by the impact of interest expense on the financing put in place in connection with the acquisition of the Canadian Tire properties.

FFO for the quarter ended September 30, 2009 was relatively consistent compared to the quarter ended June 30, 2009. The increase in NOI of approximately \$59,000 discussed above, and the decrease in general and administrative expenses of approximately \$27,000 were offset by an increase of approximately \$103,000 in interest expense on the REIT's acquisition facility which was renewed in May 2009 at a higher rate.

	<b>Nine months ended September 30, 2009</b>	<b>Nine months ended September 30, 2008</b>
Net (loss) for the period	<b>\$ (1,164,752)</b>	\$(1,029,226)
Add depreciation & amortization of:		
Income producing properties	<b>2,779,817</b>	2,311,160
Deferred costs	<b>17,378</b>	7,806
Intangible assets	<b>1,752,214</b>	1,362,080
<b>FFO</b>	<b>\$ 3,384,657</b>	<b>\$ 2,651,820</b>
Weighted average units		
Basic	<b>18,231,511</b>	17,757,767
Diluted	<b>18,231,511</b>	17,761,096
FFO per unit		
Basic	<b>\$ 0.19</b>	\$ 0.15
Diluted	<b>\$ 0.19</b>	\$ 0.15

FFO increased for the nine months ended September 30, 2009 compared to the prior year primarily due to: increased NOI of \$1,537,000 mainly arising from the purchase of the Canadian Tire properties in September 2008 as well as the full impact of the Place Val Est acquisition which occurred on January 31, 2008; a decrease in general and administrative expenses of approximately \$111,000; and a \$119,000 decrease in incentive unit option compensation expense compared to the previous year, as some of the previous grants of options have been fully amortized. These items were partly offset by an increase in interest expense of approximately \$1,174,000 mainly relating to the financing put in place for the Canadian Tire properties acquired in September 2008.

*Balance Sheet Analysis and Liquidity and Capital Resources*

	As at September 30, 2009	As at December 31, 2008
Income producing properties	\$ 121,215,543	\$ 122,907,634
Intangible assets	10,200,027	11,952,241
Deferred costs	408,420	160,734
Cash	1,416,379	1,404,271
Restricted cash	-	422,830
Other assets	1,421,160	1,295,679
<b>Total assets</b>	<b>\$ 134,661,529</b>	<b>\$ 138,143,389</b>
Secured debt	\$ 71,982,026	\$ 72,645,108
Credit facilities	19,500,000	19,700,000
Other liabilities	2,398,606	2,012,193
<b>Total liabilities</b>	<b>93,880,632</b>	<b>94,357,301</b>
Unitholders' equity	40,780,897	43,786,088
<b>Total liabilities and unitholders' equity</b>	<b>\$ 134,661,529</b>	<b>\$ 138,143,389</b>

The REIT allocates the purchase price of properties acquired largely to income producing properties (land, building and tenant improvements) and intangible assets (which represent above-market leases, lease origination costs and tenant relationship values that are acquired in a property purchase). No acquisitions were made in the nine months ended September 30, 2009. The change in the balances of income producing properties and intangible assets is primarily due to depreciation and amortization on these previously acquired assets, partly offset by approximately \$1,088,000 of capital expenditures and tenant improvements on income producing properties.

Deferred costs represent leasing costs, net of amortization, as well as deferred financing costs on the Acquisition Facility, also net of amortization. The increase mainly relates to financing costs incurred on the early renewal and extension of the Acquisition Facility during the second quarter of 2009.

Restricted cash represented the remaining balance of the reserve fund the REIT was required to set up with its first mortgage lender on the Méga Centre in order to fund capital expenditures at the centre. As all of the required capital expenditures were completed, the balance of the reserve fund was released and reimbursed back to the REIT in the second quarter of 2009.

Other assets of \$1,421,160 at September 30, 2009 include accounts receivable of \$570,995 (net of allowance for doubtful accounts) and prepaid expenses of \$850,165 (which primarily consist of prepaid property taxes, prepaid insurance and prepaid interest on Bankers' Acceptances entered into under the Acquisition Facility). Within accounts receivable, \$486,921 relates to accumulated rental revenue recognized on a straight-line basis (net of allowance for doubtful accounts on that straight-line revenue of \$103,762).

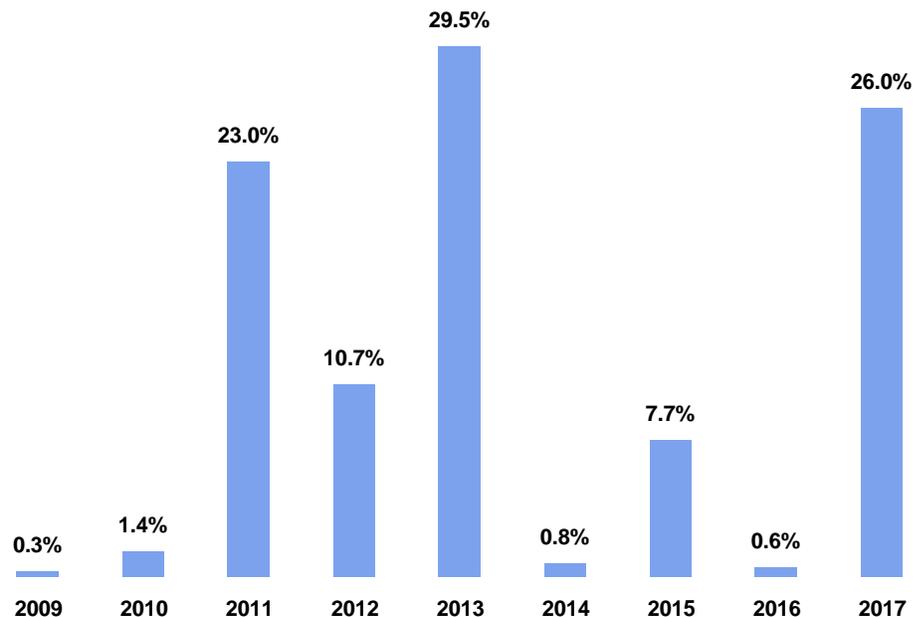
For a discussion about the REIT's secured debt and credit facilities, see below under the heading "Mortgages and Other Financing".

Unitholders' equity was mainly impacted by the net loss recorded and \$2,202,659 in distributions to unitholders recorded during the nine months ended September 30, 2009. The REIT currently makes monthly cash distributions of \$0.01333 per unit, representing an annualized distribution of \$0.16 per unit. The REIT's trustees have discretion in declaring distributions and review those distributions on a regular basis.

For further discussion about the REIT's distributions, see below under the heading "Cash Flow". The REIT issues equity when it is appropriate to replenish cash, for acquisitions or other uses. The REIT generally uses its Acquisition Facility to fund the equity portion of acquisitions as well as to fund general working capital requirements between capital raises.

### **Mortgages and Other Financing**

The following is a debt maturity table for all of the REIT's secured debt and credit facilities, starting with the remainder of 2009:



It should be noted that 92% of the 2011 maturity as shown in the above table relates to the renewal of the REIT's revolving Acquisition Facility.

### **Secured Debt**

The REIT's current average term to maturity on its secured debt (including mortgages payable and corporate secured debt but excluding the Acquisition Facility all discussed below in more detail) is approximately 6 years, and the weighted average contractual interest rate is 5.87%.

Future principal repayments on the secured debt (including mortgages payable and corporate secured debt but excluding the Acquisition Facility) are as follows:

<b>Year</b>	<b>Principal instalment payments</b>	<b>Balance maturing</b>	<b>Total</b>	<b>Contractual interest rate on debt maturing</b>
2009 (remaining three months)	\$ 288,998	\$ -	\$ 288,998	
2010	1,298,790	-	1,298,790	
2011	1,697,518	-	1,697,518	
2012	1,805,741	8,014,133	9,819,874	5.39%
2013	1,479,292	25,627,933	27,107,225	6.69%
Thereafter	2,244,032	30,085,651	32,329,683	5.29%
<b>Total</b>	<b>\$ 8,814,371</b>	<b>\$ 63,727,717</b>	<b>\$72,542,088</b>	

### Mortgages Payable

The REIT's objective in securing mortgages for its properties and managing its long-term debt is to stagger the maturities in order to mitigate the risk of short-term volatilities in the debt markets. The REIT has conventional first mortgages on all of its properties except for the Rona properties and Cornwall Square. The Rona properties are being used as security for the \$8,600,000 corporate secured debt (see below under "Corporate Secured Debt"). Cornwall Square is being used as security for the Acquisition Facility discussed in more detail under "Acquisition Facility" below.

Under the terms of the Méga Centre mortgage, \$525,000 was required to be set up as a reserve fund in order to fund capital expenditures at the centre. During the nine months ending September 30, 2009, the remaining balance of \$422,830 was released and reimbursed to the REIT as a result of the remaining required capital expenditures being completed.

### Corporate Secured Debt

Concurrent with the closing of the Canadian Tire properties in 2008, the REIT obtained corporate financing in the total amount of \$10,000,000, made up of two facilities (the "Facilities"). The Facilities were primarily used to finance the equity portion of the Canadian Tire properties, as well as for working capital purposes.

The first facility is an \$8,600,000 five-year facility that bears interest at 8.75% per annum on an interest-only basis. The facility can be prepaid without penalty at any time and is secured by (a) a first charge on the REIT's three Rona properties located in Exeter, Seaforth and Zurich, Ontario; (b) second charges on the Méga Centre property, the Châteauguay property and the Canadian Tire properties; and (c) a general security agreement relating to the above properties.

The second facility is a \$1,400,000 five-year facility that bears interest at 8.75% per annum on an interest-only basis for the first two years and is then self-amortizing over the final three years. The facility can be prepaid without penalty at any time and is secured by a second charge on the Cornwall Square shopping centre.

The Facilities require that the REIT maintain an overall debt-to-gross book value ratio of no more than 75%.

### **Acquisition Facility**

The REIT has the Acquisition Facility available to it from a Canadian chartered bank. The Acquisition Facility is secured by Cornwall Square. The Acquisition Facility may be used to fund the equity portion of future acquisitions (without lender approval of the particular acquisition) and for general working capital purposes. The facility was set to expire on August 6, 2009 but in May 2009 this facility was early renewed and extended. The Acquisition Facility is now for a two-year term expiring on May 19, 2011 (previously a one-year term) for a maximum amount of \$26,000,000. Pursuant to the terms of the Acquisition Facility, from time to time, the amount permitted to be drawn under the Acquisition Facility may be adjusted based on certain financial tests. At September 30, 2009, the permitted draw down is \$23,750,000. Under the renewed terms, amounts drawn down under the Acquisition Facility bear interest at a rate equal to the Bank's prime rate plus 3.50% per annum (up from prime plus 1% per annum) and Banker's Acceptances bear interest at a rate equal to the Bank's Acceptance stamping fee plus 4.50% per annum (up from Banker's Acceptances plus 2% per annum). The Acquisition Facility contains financial covenants with respect to maintaining agreed upon debt-to-gross book value ratios (being a maximum of 75%) and other tests customary for this type of facility.

### **Financing Costs**

The unamortized balance of financing costs of \$560,062 at September 30, 2009 relating to secured debt (including mortgages payable and corporate secured debt), has been netted against the secured debt on the balance sheet. The unamortized balance of financing costs of \$229,494 at September 30, 2009 relating to the renewal of the Acquisition Facility has been capitalized to deferred costs on the balance sheet.

These financing costs represent commitment fees and other fees paid in connection with securing these loans and facilities.

### **Debt-to-Gross Book Value**

Real estate is a capital intensive industry. As a result, debt capital<sup>(1)</sup> is a very important aspect to managing the business. In addition, financial leverage is used to enhance returns from purchased real estate. Given the importance of debt capital to real estate entities, the REIT monitors its debt-to-gross book value ratio, a ratio that has become a common industry metric reviewed by analysts, unitholders and others within the industry. The REIT does not have a specific debt-to-gross book value threshold imposed on it in its Declaration of Trust, however the REIT's Acquisition Facility and corporate secured debt impose a restriction on the REIT's debt-to-gross book value ratio, being a maximum of 75%. At September 30, 2009, the REIT has a debt-to-gross book value ratio of 62.8%, calculated as follows:

	As at September 30, 2009	As at December 31, 2008
<b>Debt:</b>		
Gross value of secured debt <sup>(2)</sup>	\$ 72,542,088	\$ 73,261,809
Amounts drawn on available credit facilities	19,500,000	19,700,000
	<b>\$ 92,042,088</b>	<b>\$ 92,961,809</b>
<b>Gross Book Value of Assets:</b>		
Total assets	\$ 134,661,529	\$ 138,143,389
Accumulated depreciation and amortization	11,808,407	7,889,942
	<b>\$ 146,469,936</b>	<b>\$ 146,033,331</b>
<b>Debt-to-Gross Book Value</b>	<b>62.8%</b>	<b>63.7%</b>

(1) debt capital refers to secured debt and credit facilities.

(2) represents actual balance of mortgages and corporate secured debt without netting the unamortized balance of the financing fees.

### Cash Flow

Prior to its distribution reduction in September 2008, the REIT was paying distributions in excess of operating cash flow and FFO and had funded the excess using its Acquisition Facility. However, as a result of the distribution reduction, management believes that operating cash flow and FFO will continue to cover distributions.

To the extent operating cash flow is insufficient, the REIT may also use its Acquisition Facility to fund other expenditures including capital expenditures and leasing costs required on the properties as well as principal repayments on the secured debt.

The following table summarizes the net cash provided by or (used in) the REIT's activities:

	Three months ended			Nine months ended	
	September 30, 2009	September 30, 2008	June 30, 2009	September 30, 2009	September 30, 2008
Net cash provided by operating activities	\$ 1,412,450	\$ 1,019,203	\$ 777,258	\$ 3,343,041	\$ 2,456,470
Net cash provided by (used in) financing activities	\$ (969,425)	\$ 27,198,456	\$ (1,252,638)	\$ (3,064,941)	\$ 33,129,619
Net cash provided by (used in) investing activities	\$ (89,693)	\$ (28,389,633)	\$ 172,290	\$ (265,992)	\$ (35,807,897)

Cash provided by operating activities for the three months ended September 30, 2009 compared to the same period in 2008 increased primarily due to an increase in FFO of approximately \$169,000 and an increase in change in non-cash working capital of approximately \$341,000. The increase in change in non-cash working capital mainly relates to: large accruals this quarter for the Châteauguay property relating to the property's redevelopment and re-leasing of the cinema space; and deposits put on potential property acquisitions in 2008.

Cash provided by operating activities for the quarter ended September 30, 2009 increased compared to the quarter ended June 30, 2009 mainly due to an increase in change in non-cash working capital relating primarily to the regular timing of the payment of realty taxes, as well as the large accruals relating to the Châteauguay property mentioned above.

For the nine months ended September 30, 2009, cash provided by operating activities increased over the prior year comparable period due to an increase in FFO of approximately \$733,000 and a \$473,000 increase in change in non-cash working capital mainly relating to: the large accruals at the Châteauguay property mentioned above; an improvement in accounts receivable balances relating to normal tenant collections and receipt of insurance proceeds from the Méga Centre property; and a larger change in prepaids recorded in 2008 as a result of property acquisitions. These were partly offset by deposits applied to property acquisitions in 2008.

For the three months ended September 30, 2009, cash used in financing activities mainly relates to the \$677,005 in cash distributions paid to unitholders and principal repayments on secured debt amounting to \$285,166.

Cash used in financing activities increased during the current quarter compared to the quarter ended September 30, 2008 mainly due to \$28,766,849 of new secured debt obtained in the prior year relating to the purchase of the Canadian Tire properties. This was partially offset by a decrease in cash distributions of \$338,662 paid to unitholders as a result of a reduction in distributions from \$0.3104 per unit annually to \$0.16 per unit annually, which occurred in September 2008.

Cash used in financing activities decreased in the quarter ended September 30, 2009 as compared to the quarter ended June 30, 2009 due to: a \$200,000 repayment of the Acquisition Facility made in the prior year; and a decrease of \$269,671 in financing costs associated with the renewal of the Acquisition Facility because of the fact that the renewal took place in the second quarter of 2009 compared with the third quarter of 2008. This decrease was partially offset by an increase in cash distributions of \$151,201 in the third quarter as there were a decreased number of participants in the REIT's dividend reinvestment plan.

Cash used in financing activities increased in the nine months ended September 30, 2009 compared to the same period in the prior year primarily due to: \$28,736,286 of new secured debt obtained in the prior year relating to the purchase of the Canadian Tire properties; a net \$8.2 million drawdown of the Acquisition Facility in the prior year, compared to a repayment of \$200,000 of the Acquisition Facility in 2009; a \$460,181 increase in principal repayments in the current year due primarily to the interest-only period expiring on the Méga Centre first mortgage amounting to \$158,694 and principal repayments on the Canadian Tire properties in 2009. These were partly offset by a decrease in cash distributions to unitholders in the amount of \$1,561,702 primarily as a result of the reduction in distributions from \$0.3104 per unit annually to \$0.16 per unit annually, which occurred in September 2008.

Cash used in investing activities was \$89,693 for the quarter ended September 30, 2009 compared to cash used in investing activities of \$28,389,633 for the quarter ended September 30, 2008 and cash provided by investing activities of \$172,290 for the quarter ended June 30, 2009. The improvement over the previous quarter was mainly due to the Canadian Tire portfolio acquisition in the prior year and less spending on building and tenant improvements during the quarter. The increased use of cash from investing activities over the quarter ended June 30, 2009 is mostly due to the receipt of \$422,830 of restricted cash in the second quarter of 2009 from the first mortgage lender on the Méga Centre property. This amount was previously held in reserve for that property for capital expenditures required to be spent on the property. The amount was reimbursed to the REIT in the second quarter as a result of those expenditures being completed.

Cash used in investing activities improved for the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008 mainly as a result of the acquisitions of the Canadian Tire portfolio in the third quarter of 2008 and Place Val Est in the first quarter of 2008 as well as the receipt of the remaining restricted cash of \$422,830.

### **Capital Expenditures and Leasing Costs**

Management believes that over the next five years, Méga Centre Cote-Vertu will require capital expenditures of between \$150,000 and \$250,000 mainly for parking lot maintenance. As well, the REIT may choose to undertake certain cosmetic upgrades to the shopping centre's façade, landscaping, lighting and pylon signage that would cost approximately \$500,000. The extent of these renovations will depend on leasing activity in the centre.

At Cornwall Square, between 1996 and 2001 extensive roof repairs were completed. Capital expenditures during this period amounted to an aggregate of approximately \$800,000. Accordingly, the REIT does not expect to make significant non-recoverable capital expenditures on the property in the next five years. In the first nine months of 2009, approximately \$104,000 was incurred on new family and handicap washrooms, as well as new pylon signage at Cornwall Square. Management foresees spending an additional \$100,000 on cosmetic upgrades to the food court in the fourth quarter.

With respect to the Châteauguay property, approximately \$660,000 was incurred on tenant improvements, landlord's work, building improvements and landscaping upgrades relating to the property's redevelopment and re-leasing of the cinema space. Management expects that an additional \$1.75 million will be incurred in the next six months prior to Pharmaprix's anticipated occupancy in the first quarter of 2010. The REIT does not expect to incur any further capital expenditures on the property in the next five years.

On Place Val Est management expects to spend between \$175,000 and \$350,000 in capital expenditures over the next five years. These expenditures are primarily for HVAC replacement, parking lot maintenance and sidewalk renovations. Management believes that approximately 50% of these amounts will be recoverable from tenants. During the first nine months of 2009, approximately \$200,000 was incurred on roof replacement at Place Val Est.

### ***Related Party Transactions***

Pursuant to the REIT's management agreement with C.A. Realty Management Inc. (the "Manager") (a wholly-owned subsidiary of C.A. Bancorp Inc.), management fees of \$109,852 for the quarter ended September 30, 2009 and \$329,018 for the nine months ended September 30, 2009 were payable to the Manager (\$109,921 for the quarter ended September 30, 2008 and \$286,271 for the nine months ended September 30, 2008).

### ***Quarterly Performance***

The following is a summary of the interim results for each of the last eight quarterly periods.

	Q4-2007	Q1-2008	Q2-2008	Q3-2008	Q4-2008	Q1-2009	Q2-2009	Q3-2009
Total revenues	\$3,013,462	\$3,625,773	\$3,714,219	\$3,938,207	\$4,608,879	\$4,535,193	\$4,217,765	\$4,194,428
Expenses	\$3,301,239	\$4,087,894	\$3,910,659	\$4,308,872	\$4,837,249	\$4,729,908	4,882,326	\$4,499,904
Net loss	\$ 287,777	\$462,121	\$196,440	\$370,665	\$228,370	\$194,715	\$664,561	\$ 305,476
Net loss per unit – basic & diluted	\$ 0.02	\$0.03	\$0.01	\$0.02	\$0.01	\$0.01	\$0.04	\$0.02

### ***Changes in Accounting Policies***

Effective January 1, 2009, the REIT adopted Section 3064, Goodwill and Intangible Assets, which was issued by the Canadian Institute of Chartered Accountants ("CICA"). The new standard and its impact on the 2008 comparative figures in the financial statements are described in more detail in Note 3 to the interim unaudited consolidated financial statements for the quarter ended September 30, 2009.

In January 2009, the CICA issued EIC-173, Credit Risk and the Fair Value of Financial Assets and Financial Liabilities, which requires entities to consider their own credit risk as well as the credit risk of their counterparties when determining the fair value of financial assets and financial liabilities, including derivative instruments. This standard did not have an impact on the valuation of the REIT's financial assets or financial liabilities.

With respect to future changes in accounting pronouncements, management monitors the CICA recently issued accounting pronouncements to assess the applicability and impact, if any, of those pronouncements on the REIT's consolidated financial statements and note disclosures.

## **Business Combinations**

The CICA has issued a new accounting standard, CICA Handbook Section 1582, Business Combinations which will apply prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2011. CICA Handbook Sections 1601, Consolidations and 1602, Non-controlling Interests will be effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. Earlier adoption of these Sections is permitted as of the beginning of a fiscal year. All three Sections must be adopted concurrently. These Sections replace the former CICA Handbook Sections 1581, Business Combinations and 1600, Consolidated Financial Statements.

CICA Handbook Section 1582 establishes standards for the accounting for a business combination. CICA Handbook Section 1601 establishes standards for the preparation of consolidated financial statements. CICA Handbook Section 1602 establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. The REIT is currently considering the effect on the financial statements of the new standards.

## **Financial Instruments**

In June 2009, the CICA amended Section 3862, Financial Instruments-Disclosures to include new disclosure requirements about fair value measurement for financial instruments and liquidity risk disclosures. The amendments to Section 3862 apply to annual financial statements for fiscal years ending after September 30, 2009. Earlier adoption is permitted.

The amended standard requires use of a three level hierarchy methodology that reflects the significance of the inputs used when determining fair value measurements for financial instruments. Fair value of financial assets and liabilities is determined as follows:

Level 1 – determined by reference to quoted prices in active markets for identical assets and liabilities;

Level 2 – determined using inputs other than the quoted prices that are observable for the asset or liability, either directly or indirectly; and

Level 3 – determined using inputs that are not based on observable market data.

The REIT is currently considering the effect on its financial statements resulting from amendments to Section 3862.

## **International Financial Reporting Standards (“IFRS”)**

The Accounting Standards Board (“AcSB”) confirmed that the adoption of IFRS would be effective for interim and annual periods beginning on or after January 1, 2011 for Canadian publicly accountable profit-oriented enterprises. IFRS will replace Canada’s current GAAP for these enterprises. Comparative IFRS information for the previous fiscal year will also have to be provided.

Management has an implementation strategy and continues to evaluate the potential impact of IFRS on the REIT's financial statements. This will be an ongoing process as the International Accounting Standards Board ("IASB") and the AcSB issue new standards and recommendations. The REIT's consolidated financial performance and financial position as disclosed in the current GAAP financial statements may be significantly different when presented in accordance with IFRS.

The REIT's IFRS implementation strategy has been communicated to the REIT's trustees and updated quarterly and the REIT is currently on track with respect to relevant timelines, although the implementation strategy and relevant timelines continue to be revisited and changed as more information on the REIT's adoption of IFRS becomes known. Management believes that it has enough internal resources to deal with the conversion. At the current time, it is anticipated that no significant system changes will be required, although appropriate training will need to be undertaken with the REIT's property managers to ensure that they understand the IFRS changes relevant to the REIT. Any system changes and training are planned for 2010. As well, certain key arrangements that the REIT has in place, such as its Acquisition Facility, may need to be revised in order to deal with the changes to the REIT's financial statements that will occur. Any such changes are proposed to occur in 2010.

The REIT has identified IFRS versus current Canadian GAAP differences and various policy choices available under IFRS, but continues to assess the implications of such differences and policy choices to its financial reporting. Based on the analysis performed to date, management believes the largest impacts will pertain to the valuation of the REIT's income producing properties and the potential treatment of amortization of tenant improvements as a reduction to revenues rather than as a depreciation and amortization expense.

### **Income Producing Properties**

IFRS defines an investment property as a property held to earn rentals or for capital appreciation or both. A key characteristic of an investment property is that it generates cash flows largely independently of the other assets held by an entity. It is expected that all of the REIT's income producing properties will be categorized as investment properties.

Like Canadian GAAP, investment property is initially measured at cost; however, subsequent to initial recognition, IFRS requires that an entity choose either the cost or fair value model to account for its investment property. The fair value model requires an entity to record a gain or loss in income arising from a change in the fair value of investment property in the period of change. No depreciation related to investment property is recognized under the fair value model. The cost model is generally consistent with Canadian GAAP in that separate components are recognized for each significant part of an asset, which is carried at cost less any accumulated depreciation and accumulated impairment losses. IFRS allows an entity to initially measure investment properties upon transition to IFRS at fair value as deemed cost, as opposed to fully retroactive application of the cost model under IFRS. Therefore, fair value as deemed cost would become the new cost amounts for the qualifying assets at transition. However, if an entity selects the cost model as its measurement choice subsequent to initial recognition, it is required to disclose, at least annually, the fair value of investment property in the notes to its financial statements.

It is anticipated that the REIT will initially measure its income producing properties at fair value, which will be deemed cost. It is expected that any work required to be done by appraisers will

commence in the first quarter of 2010. In terms of any decisions regarding the REIT's policy choice on income producing properties subsequent to transition to IFRS (that is cost versus fair value), the REIT is still evaluating its options.

### **Tenant Improvements**

Both Canadian GAAP and IFRS require that tenant incentives be recorded as a reduction of rental revenue. However, the IFRS definition of tenant incentives may differ from what the REIT currently applies under Canadian GAAP, which may result in more tenant improvement costs being amortized against revenue.

### ***Critical Accounting Estimates***

The preparation of financial statements requires the REIT to make estimates and judgments that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. The REIT's significant accounting policies are described in Note 2 to the interim consolidated financial statements for the quarter ended September 30, 2009 and Note 2 to the consolidated financial statements for the year ended December 31, 2008. Management believes that the policies which are most subject to estimation and management's judgment relate to the following:

#### **Property Acquisitions**

In accordance with the CICA Handbook, management is required to allocate the purchase price to all identifiable tangible and intangible assets and liabilities, which may include land, buildings, tenant improvements, above and below market in-place leases, lease origination costs and tenant relationship values. Management uses estimates and judgments with respect to such items as market rates and discount rates to derive the fair values of these various components. Future depreciation and amortization is impacted by the derived allocations, due to the varying rates of amortization for these different assets.

#### **Impairment of Income Producing Properties**

Management must evaluate the recoverability of the net carrying amount of income producing properties. An impairment in the value of income producing properties is recognized when the carrying value exceeds the total undiscounted future cash flows expected from the use and eventual disposal of the asset. In making this evaluation, estimates are made regarding the future cash flows of the property, which involve assumptions on future occupancy, rental rates and residual value.

#### **Depreciation and Amortization**

Depreciation and amortization requires estimates of useful lives of the underlying assets.

#### **Incentive Unit Options**

Incentive unit compensation expense represents the amortization of the fair value of options granted. The derivation of the fair value of options granted uses the Black-Scholes option pricing model and requires assumptions regarding the REIT's underlying units, such as expected volatility, the risk-free rate of return and dividend yield.

## Fair Value Disclosures

Management is required to disclose the fair value of financial instruments in the financial statements. In determining the fair value of financial instruments, management must make estimates and assumptions with respect to current market interest rates, credit spreads and terms to maturity.

## CORPORATE STRATEGY AND OUTLOOK

Charter has experienced a 71% increase in its unit price since the beginning of the year, reflecting the improvement in the real estate investment trust market and the equity markets in general. Notwithstanding, Charter's unit price continues to trade at levels that are below book value or net asset value. As well, the equity markets for "micro-cap" entities continue to be fragile, still making it difficult to raise equity.

On a positive note, the REIT is currently reviewing acquisitions again in light of better real estate market and equity market conditions. As well, the REIT continues to maintain a strong balance sheet with a debt-to-gross book value ratio of 62.8% at September 30, 2009. The REIT has also been proactive in managing its liquidity over the course of the year by securing the early renewal and extension of its Acquisition Facility for a two-year term. This early renewal will allow the REIT to continue with its business plan and leasing initiatives. As well, the REIT currently generates sufficient operating cash flow and FFO to cover distributions. The REIT's payout ratio for the nine months ended September 30, 2009 is 63.2% of FFO based on the current distribution level of \$0.04 per quarter.

In terms of the REIT's existing properties, Charter has made significant initial steps in improving rental levels in the portfolio and further improving the quality of tenants, particularly at the Châteauguay property. Lease expiries and new leasing/renewals at September 30, 2009 and for the remainder of 2009 are as follows:

	Q1	Q2	Q3	Q4	Total	
Lease expiries	6,006	19,283	50,586	14,174	90,049	
Base rent per square foot	\$19.83	\$10.97	\$11.10	\$22.31	\$13.42	(1)
New leasing/renewals	5,801	23,138	46,446	6,024	81,409	
Base rent per square foot	\$8.79	\$20.85	\$9.16	\$34.07	\$14.30	(1)

(1) weighted average

With respect to tax treatment, the distributions made during 2009 are expected to be substantially tax deferred and will therefore not be included in the income of a unitholder for tax purposes but will reduce the adjusted cost base of that unitholder's units. Also, as currently structured, management believes that the REIT qualifies as a "real estate investment trust" under the recently passed SIFT tax legislation. Under the SIFT legislation, certain distributions to investors from certain publicly listed or traded trusts and partnerships (or "SIFTs") other than real estate investment trusts, will be subject to tax at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations and will be taxed in the hands of unitholders as though they were a dividend from a taxable Canadian corporation. The result is that SIFTs (other than real estate investment trusts) will be taxed in a similar manner to corporations and their investors

will be taxed in a manner similar to investors in a corporation. The SIFT legislation applied commencing in the 2007 taxation year. The SIFT legislation does not apply to certain trusts that qualify as real estate investment trusts. Should it be found that the REIT fails to qualify as a real estate investment trust or the REIT undertakes subsequent activities that cause it to fail to qualify as a real estate investment trust, the SIFT legislation would allow the failure to be cured within the taxation year so that the REIT could qualify as a real estate investment trust for the next taxation year.

## **DISCLOSURE CONTROLS AND INTERNAL CONTROLS**

Management maintains appropriate information systems, procedures and controls to ensure that information that is publicly disclosed is complete, reliable and timely. This includes establishing adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Management believes that the REIT's disclosure controls and procedures and internal controls over financial reporting as at September 30, 2009 were appropriately designed, however management is not required to certify the design and evaluation of the REIT's disclosure controls and procedures or internal controls over financial reporting and have not completed such an evaluation. As well, inherent limitations on the ability of management to design and implement on a cost-effective basis, disclosure controls and procedures or internal controls over financial reporting for the REIT, may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

There has been no change in internal controls over financial reporting in the third quarter of 2009 that has materially affected, or is reasonably likely to materially affect the REIT's internal controls over financial reporting. For many of its properties, the REIT has engaged the services of third-party property managers whose internal controls form part of the REIT's system of internal controls. The REIT has documented and continues to review those internal controls, reports and other documentation provided by the property managers as part of its internal control activities.